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GOVERNMENT DOCUMENTS

GREATER HAMILTON **FACTBOOK**

ECONOMIC DEVELOPMENT REGIONAL MUNICIPALITY OF HAMILTON-WENTWORTH

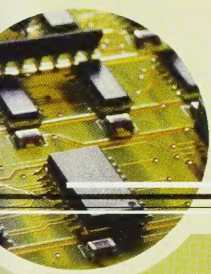


TABLE OF CONTENTS

3	GREATER HAMILTON AT A GLANCE
4	EXACT LOCATION
5-7	TRANSPORTATION SERVICES
8	ECONOMY CHARTS
9	BUSINESS PARKS, LAND USE AND LAND DEVELOPMENT
10	COMPETITIVE ADVANTAGES SMALL BUSINESS AND ENTREPRENEURIALISM
11	ADVANCED MANUFACTURING
12	ADVANCED TECHNOLOGY
13	HEALTH CARE
14	ENVIRONMENTAL EXCELLENCE FOOD AND BEVERAGE
15	TOURISM AND ATTRACTIONS
16	ACCOMMODATIONS
17-18	DOWNTOWN
19-21	EDUCATION
22	MEDIA/CLIMATE
23	VISION 2020 LOCAL AGENDA 21 MODEL COMMUNITY PROGRAM

GREATER HAMILTON AT A GLANCE

GREATER HAMILTON ONTARIO, CANADA

Location:	Western corner of Lake Ontario in Ontario, Canada Latitude 43.97N; Longitude 78.10W Time Zone: EST
Population:	Region – 467,799 (1996 Census Canada) City of Hamilton – 328,800 (1996 Census Canada)
Market (500 mile radius):	120 million people
Incorporation:	Region – 1974; City of Hamilton – 1846
Regional Land Area:	112,136 hectares
Regional Labour Force:	523,000 (1997)
Largest Industry Group:	Manufacturing 46,995 (1996)
Largest Private Sector Employer:	Stelco Inc., Hilton Works – 7,800 (1998)
Unemployment Rate:	5.3% (December 1997)*
Per Capita Income:	\$22,702 (1997) (8.5% above National Average)*
Retail Sales:	\$4,696 (millions) (1997 estimate)
Average Value of Dwelling:	\$156,386
Average Household Expenditures:	\$56,166 (1997)
Average Employment Income:	Region – \$27,741
Average Family Income:	Region – \$56,223
Housing Starts:	1,991 (1997)
Building Permits:	\$353 (millions) (1997)
Property Tax Levy:	\$180.1 (millions) (1997)
Bond Rating:	AA+ (1997)
University:	McMaster University (enrollment = 17,013 – 97/98 full- and part-time)
College:	Mohawk College of Applied Arts & Technology (enrollment = 58,598 – 97/98 full- and part-time)

* Hamilton CMA
(Census Metropolitan Area)

DEMOGRAPHICS

Municipality	Population			Dwelling Units			Average Person/Units	
	1991	1996	% Change	1991	1996	% Change	1991	1996
Ancaster	21,988	23,403	6.4%	6,865	7,561	10.1%	3.2	3.09
Dundas	21,868	23,125	5.8%	7,745	8,511	9.9%	2.82	2.72
Flamborough	29,616	34,037	14.9%	9,615	11,336	17.9%	3.08	3.00
Glanbrook	9,726	10,564	8.6%	3,075	3,488	13.4%	3.16	3.03
Hamilton	318,499	322,352	1.2%	125,200	129,990	3.8%	2.54	2.48
Stoney Creek	49,968	54,318	8.7%	16,240	18,186	12.0%	3.08	2.99
Region	451,665	467,799	3.6%	168,740	179,072	6.12%	2.68	2.61

(Source: Statistics Canada, 1991, 1996)

NUMBER OF HOUSEHOLDS

Ancaster	7,487	Flamborough	11,038	Hamilton	124,638
Dundas	8,422	Glanbrook	3,343	Stoney Creek	17,407

EXACT LOCATION

GREATER HAMILTON

Greater Hamilton is located in southern Ontario at the western corner of Lake Ontario. The Region is within a 500 mile radius of 120 million people within the North American market place.



DISTANCE CHART

City	Distance (km/miles)	Estimated Driving Time
Toronto	68/42	1 hour
Ottawa	518/324	6 hours
Montreal	641/401	7.5 hours
Boston	870/544	10 hours
*Buffalo	104/65	1.5 hours
Chicago	800/500	10 hours
Cleveland	422/264	4.5 hours
*Detroit	320/200	3.5 hours
Indianapolis	853/533	10 hours
New York	818/511	10.5 hours
Pittsburgh	476/297	5.5 hours
Washington	872/545	10.5 hours

* Border Crossings

TRANSPORTATION SERVICES

ROAD

A superb transportation network of major highways and arterial roads promotes easy access for trucks within the Greater Hamilton area and beyond. Direct travel to Toronto and the USA via Buffalo is just one hour away on uncongested toll-free highways. The Red Hill Creek Expressway, scheduled for completion in 2001, will link the QEW near Stoney Creek to highway 403 and the Hamilton International/John C. Munro Airport located in the township of Glanbrook. The perimeter road will service Hamilton's existing industrial core and harbourfront.

PROVINCIAL AND REGIONAL HIGHWAYS

- QEW (Toronto to Buffalo)
- #403 (Toronto to London)
- #2 (Eastern Ontario to Windsor)
- #5 (Toronto to Brantford)
- #6 (Hamilton to #401)
- #8 (Niagara Peninsula to Lake Huron)
- #20 (QEW to Hwy. #53)
- #53 (Hwy. #20 to Hwy. #2)
- #56 (Hamilton to Hwy. #3)
- Lincoln Alexander Parkway

PLANNED REGIONAL EXPRESSWAYS

- Perimeter Road (Harbourfront)
- Red Hill Creek Extension (QEW to Lincoln Alexander Parkway)

MAJOR LOCAL CARRIERS

- Central McKinley Transport
(905) 547-3600
- Fluke Transport (905) 545-5520
- Frederick Transport (905) 628-4000
- Norris Transport (905) 312-1577
- White Oak Transport (905) 662-1077

RAIL

Canada's two principal railways (CP and CN) have main lines servicing Hamilton and the City of Stoney Creek. Both companies offer full freight services including intermodal services to facilitate shipment of container freight.

Daily commuter links to Toronto are available through the new \$16 million GO Transit Terminal in downtown Hamilton. For schedules and additional information, contact GO Transit 1-888-438-6646.

RAILWAYS

Canadian National (CN)
Freight Services 1-800-601-7630

Canadian Pacific (CP)
Freight Services 1-800-268-9247
Intermodal Services 1-800-263-0804

SERVICES PROVIDED BY CP AND CN RAIL WITHIN THE HAMILTON-WENTWORTH REGION

Service	Availability
Interchange	Yes
Switching	Daily
Container Service	Services provided through Intermodal Terminals
Steamship Container	Services available through Toronto for domestic and overseas freight
Piggy Back	Yes
Pool Car Service	Yes
Carload Service	Yes

(Source: Canadian National Railway & Canadian Pacific Railway, September 1996)

TRANSPORTATION SERVICES

AIR

Hamilton International/John C. Munro Airport is a privately managed, 24-hour airport located just 20 minutes south of Downtown Hamilton. With an established cargo community and growing passenger services, airport development plans include becoming the premier international cargo facility in Canada, and the second largest passenger airport in southwestern Ontario.

OPERATORS

Courier/ Cargo	Weekly Flights	Passenger	Weekly Flights
All Canada	20 B727's	General Aviation	diverse
FedEx	30 B727's	Private Charter	diverse
Purolator	24 B727's	US Airways Express	52 J31's
Royal Cargo	30 B737's	Corporate	diverse
UPS	30 B727's		

SERVICES

Hamilton International/John C. Munro Airport offers a full range of services including 24-hour air traffic control, 24-hour Customs and Immigration, free parking, ground handling, FBO's, fuel, flying instruction, and aircraft maintenance.

From a commercial perspective, 1997 was an eventful year for the airport. Courier/cargo traffic continued to grow at a significant rate for the first nine months of the year. The Hamilton International/John C. Munro Airport was the fastest growing passenger airport in the country; passenger traffic grew by 500%. Developments at the airport were significant in 1997 with the total investment exceeding \$30,000,000.

A major investment was made by UPS, which has recently completed a \$17 million cargo sorting facility. Another major investment was made by Ron Joyce in JetPort, a first class facility for executive corporate aircraft, which is a high profile sector of the industry that exceeds demand excellence in all areas.

The following statistics demonstrate the aircraft activity at Hamilton International/John C. Munro Airport:

Month	ITN-96	ITN-97	Local-96	Local-97	Total-96	Total-97
January	2,872	2,892	2,527	1,941	5,399	4,833
February	2,896	2,802	3,228	2,173	6,124	4,975
March	3,928	3,718	4,246	3,729	8,174	7,447
April	3,474	4,546	2,392	5,065	5,866	9,611
May	4,559	4,444	4,558	4,389	9,117	8,833
June	3,935	4,801	3,063	4,788	6,998	9,589
July	4,385	4,806	4,236	4,024	8,621	8,830
August	3,580	4,530	4,272	3,346	8,940	7,876
September	3,580	4,797	3,058	3,666	6,638	8,463
October	3,981	4,803	3,042	4,495	7,023	9,298
November	3,759	3,876	4,203	3,583	7,962	7,459
December	2,907	3,598	2,106	3,310	5,013	6,908
TOTALS	44,944	49,613	40,931	44,509	85,875	94,112

1996 Stats Can total differs from published monthly figures: 85,993
Previous year to date 85,875 Variance: 10% 8,247

N.B. Itinerant traffic is described as all aircraft arriving and/or departing from an airport.

Hamilton International/John C. Munro Airport is also home to the Canadian Warplane Museum (a \$12 million building housing vintage World War II Aircraft) and the Annual Hamilton International Air Show. For further information, please contact Sandy McDougall, Hamilton International/John C. Munro Airport at (905) 679-2249 or fax (905) 679-6746.

PORT

Considered the finest natural Harbour on the Great Lakes, the Port of Hamilton consists of fifteen fully operational piers. On average, twelve million tonnes of cargo pass through the Port each year. The Hamilton Harbour Commission is responsible for the operations of the Port of Hamilton as well as an industrial land and building portfolio.

SERVICES

- Fifteen fully operational piers
- Container handling facilities
- Ship chandlery and customs clearance
- Dry-docking and ship berthage
- Inside and outside warehousing
- Terminals with dry and liquid storage
- Heavy lift cargo equipment
- Tugboats and stevedoring

For further information, please contact Jeff Brookfield, Port Planner, Hamilton Harbour Commissioners at (905) 525-4330 or 1-800-263-2131.

Top Ten Ports for Inbound Cargo, St. Lawrence Seaway System

Hamilton	12.079
Detroit	4.355
Port Cartier	3.546
Indiana-Burns	3.49
Cleveland	2.16
Baie Comeau	1.89
Montreal	1.85
Chicago	1.68
Quebec City	1.516
Toronto	0.982
All others	10.952

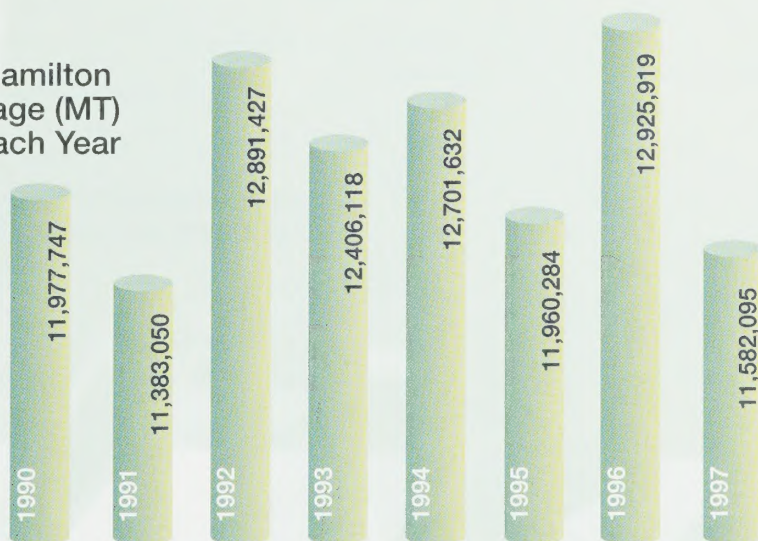
(millions of tonnes 1996)

Source: Hamilton Harbour Commissioners

TELECOMMUNICATIONS

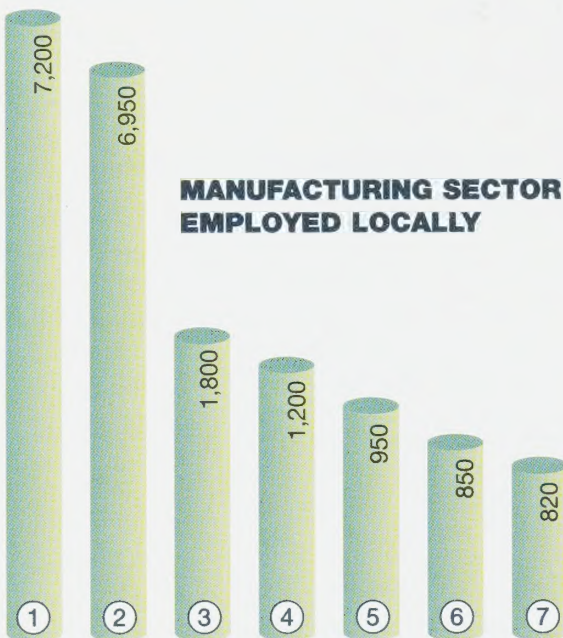
Greater Hamilton's telecommunications infrastructure surpasses many major North American financial centres. The fibre optic ring extends throughout the downtown core and fibre cable extends to all quadrants of the Hamilton area including: industrial areas, the Port of Hamilton, Mohawk College, McMaster University, all major hospitals, and the Hamilton International/ John C. Munro Airport.

Port of Hamilton
Total Tonnage (MT)
Each Year



LARGEST REGIONAL EMPLOYERS

Greater Hamilton's economy has continued to diversify, building on the strength of the local steel industry. Today, the Region's economy is fuelled by growth in the environmental, food processing, medical, and advanced technology sectors, resulting in the lowest unemployment rate of all major centres in Ontario. The recent privatization of the Hamilton International/John C. Munro Airport and its focus on cargo will further impact our growth.



1. Stelco Inc.
2. Dofasco Inc.
3. National Steel Car
4. Camco
5. Westinghouse Canada Inc. (Siemens)

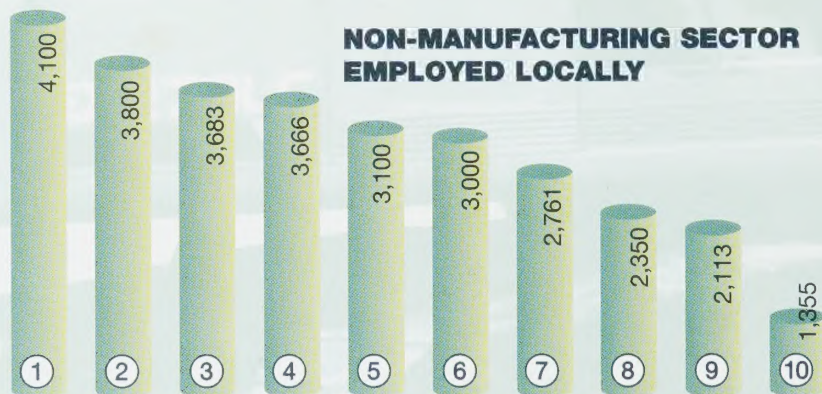
6. Trebor Allan Inc.
7. Dominion Castings
8. Case Canada
9. Coppley, Noyes & Randall Ltd.
10. Stelwire

LARGEST REGIONAL EMPLOYERS PROFIT 100 RANKING



Greater Hamilton Company, Business Type

1. PSC, Recycling/Processor
2. Philip Environmental, Waste Management/Recycling
3. Camco, Household Appliance Manufacturing
4. Westinghouse Canada Inc. (Siemens), Industrial Turbines
5. Dofasco, Steel
6. Stelco, Steel
7. Procter & Gamble Inc., Consumer Products



1. Hamilton Civic Hospitals
2. Hamilton Board of Education
3. City of Hamilton
4. McMaster University
5. Chedoke-McMaster Hospitals

6. Wentworth County Board of Education
7. Region of Hamilton-Wentworth
8. Hamilton-Wentworth Separate School Board
9. Provincial Government
10. Federal Government

BUSINESS PARKS, LAND USE AND LAND DEVELOPMENT

SERVICED REGIONAL INDUSTRIAL/BUSINESS PARKS

All industrial business parks are serviced to varying degrees. The following is a list of fully serviced parks, which include water and sanitary services with land sold in blocks of one acre in size. The list highlights the name, location, size, predominant use, and attributes of each park:

AEROPARK (HAMILTON INTERNATIONAL/JOHN C. MUNRO AIRPORT)*

- Highway #6
- 55 acres
- Prestige industrial, warehousing, freight services
- Adjacent to Hamilton International/John C. Munro Airport

ANCASTER INDUSTRIAL PARK *

- Highways #403 and #2
- 160 acres (4 phases)
- General industrial
- Phase 1 & 2 near 100% absorption

TECH PARK (FLAMBOROUGH) *

- Highways #5 and #6
- 40 acres
- High technology, engineering, and advanced manufacturing
- GHTEC Business Incubator within park

STONEY CREEK INDUSTRIAL BUSINESS PARK

- Queen Elizabeth Way (QEW) corridor between Grays Road and Fifty Road
- 1,300 acres mixed use/industrial

HAMILTON MOUNTAIN INDUSTRIAL BUSINESS PARK*

- Highway #53
- 5 acres
- Industrial commercial
- Dartnall Road to intersect proposed Red Hill Creek Expressway in 1999

* Regionally owned

** Owned by Hamilton Harbour Commissioners

ANCASTER MEADOWLANDS

- Highway #403
- 75 acres
- Commercial and quality commercial
- Retail power centre

EASTPORT MARINE INDUSTRIAL PARK **

- Queen Elizabeth Way (QEW) highway
- 124 acres
- Marine and light industrial
- On site access to seaway draft wharf, major Canadian railways, and highways

For information contact Economic Development at (905) 546-4447 or 1-800-263-8590.

COMPETITIVE ADVANTAGES

SUMMARY

In 1995, the Regional Municipality of Hamilton-Wentworth commissioned KPMG Chartered Accountants to conduct a study. Its purpose was to assess the cost-competitiveness of Greater Hamilton as a place to do business.

The study compared location-sensitive costs for seven different industries in fifteen cities across Canada and the United States. The 1995 study demonstrated that Greater Hamilton's costs are significantly lower than all seven U.S. cities. Greater Hamilton ranked first in Ontario and fifth overall.

In March 1998, KPMG Chartered Accountants released "The Competitive Alternative, Focus on Ontario." This study compared location-sensitive cost factors for eight industries in seven countries and 42 different cities. Hamilton ranked first in cost competitiveness in Ontario and finished with a 4.4% cost advantage over the US average.

SMALL BUSINESS AND ENTREPRENEURIALISM

SUPPORT FOR ENTREPRENEURS

Thousands of businesses have been assisted with start-up and the improvement of operations by the Business Advisory Centre (BAC).

PRIMARY MARKETS SERVICED

Technology and manufacturing	21%
Retail	21%
Computer software, consulting, and professional services	58%

SUPPORT FOR TECHNOLOGY-BASED BUSINESSES

The 40,000 sq. ft. regionally operated Greater Hamilton Technology Enterprise Centre (GHTEC) is one of the most modern business incubators in North America. Drawing upon a strong heritage of corporate, university and college research, GHTEC tenants have created 150 jobs since the centre opened in 1993. The tenants' products and services range from aerospace/composite materials to forensic chemistry and biotechnology.

SUPPORT TO BUSINESS THROUGH THE BAC

The assistance of the BAC staff is complimented by a pool of volunteer mentors from local firms. Mentoring support is provided to assist non-competitive businesses with advancement and growth.

MENTORING SUPPORT BY CATEGORY

- College/university
- Food production
- Electronics
- Advanced manufacturing
- Fashion clothing production
- Legal/accounting/financial

ADVANCED MANUFACTURING

Manufacturing dominates Greater Hamilton's non-public sector employment with over 25% of the Region's total labour force. Anchored by steel and primary metal production, Greater Hamilton has a diversified manufacturing base including the Canadian headquarters of several "Fortune 500" companies.

Many manufacturing firms within Greater Hamilton have been certified to ISO/QS 9000 guidelines. The Greater Hamilton manufacturing community's implementation of quality standards and guidelines is evidence of their continued commitment to deliver quality products and services.

IRON AND STEEL/PRIMARY METALS

Stelco Inc. *
Dofasco Inc. *
Slater Steel *
Taylor Steel *
Cold Metal Products
Union Drawn Steel
Fedmet Industries Inc.

AUTOMOTIVE PARTS (OEM)

Orlick Industries
Triam Automotive Inc.
El-met Parts
Arzon Ltd.
Amcan Castings
Sandco Automotive Ltd.
Jaymark Inc.

FABRICATORS AND MACHINE SHOPS

McCabe Steel
Bartonair Fabrications
Fabris Industrial Manufacturing Inc.
Fred Hall & Son Ltd.
All Type Metal Stampings
Dynamic Steel Fabricators

OTHER MANUFACTURERS

Westinghouse Canada Inc. (Siemens)*
Case Canada*
National Steel Car
Procter & Gamble Inc.*
Rheem Canada
Fell-Fab Products

(* Denotes Canadian Headquarters)

ANCED TECHNOLOGY

Greater Hamilton continues to develop its advanced technology sector. The strong tradition of corporate and university research are primary drivers within the Region. High technology areas include environmental, biomedical, advanced materials, electronics, and software technology.

RESEARCH CENTRES, INSTITUTES AND LABORATORIES

Centre for Electrophotonic Materials and Devices
Centre for Flexible Manufacturing
Centre for Pulp and Paper Research
Institute for Energy Studies
Institute for Materials Research
Institute for Polymer Production Technology
Intelligent Machines and Manufacturing Research Centre
McMaster Accelerator Laboratory
McMaster Nuclear Reactor

GREATER HAMILTON TECHNOLOGY ENTERPRISE CENTRE

Better known as GHTEC, the 40,000 sq.ft. regionally-owned facility is one of North America's most modern business incubators. Presently GHTEC is home to over 20 technology-based businesses, which are involved in areas such as telecommunications, forensic chemistry, medical technology, environmental sciences, and advanced materials manufacturing. These technology-based businesses enjoy the benefits of the GHTEC while they grow from fledgling enterprises to well-established businesses.

GHTEC is located at the entrance of the Region's 55 acre industrial park (known as TechPark), just minutes from highway #403. For further information, please contact Mr. Bill Henderson, Manager of GHTEC, Tel: (905) 689-2400 x 226 or on e-mail at manager@ghtec.com

LEADING HIGH TECH COMPANIES

Activation Laboratories - - - - -
Dynamic & Proto Circuits- - - - -
Enviromega - - - - -
Fine Analysis Labs - - - - -
Liburdi Engineering - - - - -
Media Express Group - - - - -
Micron Technical - - - - -
Tektron - - - - -
Wescam Inc. - - - - -
Westinghouse Canada (Siemens)- - - - -

PRODUCT/SERVICE

Laboratory for soil samples and testing
Printed circuit boards
Environmental software
Pharmaceutical and geotechnical laboratories
Aerospace technical services and robotics welding
Telecommunications/call centre
Control systems
Printed circuit boards
Gyro stabilizers and camera mounting systems
Power generation and transmission equipment

HEALTHCARE

One of Canada's major integrated Health Care Centres, Greater Hamilton is also home to Ontario's top academic health science centre (McMaster) with a specific focus on research and health education.

LARGEST REGIONAL HOSPITALS	NUMBER OF BEDS
St. Joseph's Hospital	523
Henderson General Hospital	415
Chedoke-McMaster Hospitals	620
Hamilton General Hospitals	344

McMaster University Medical Centre has an international reputation for excellence both in clinical medicine and research. It is the regional centre for pediatrics and high risk obstetrics.

Hamilton General Division is the designated regional centre for treatment of burns, open heart and catheterization procedures, trauma, and neurosciences.

Henderson General Division has regional responsibility for cancer treatment (home to the Ontario Regional Cancer Centre), maternity services, and rehabilitation medicine.

Hamilton Psychiatric Hospital provides specialized psychiatric treatment and rehabilitation programs not offered in the general hospital setting.

St. Joseph's Hospital is a fully accredited teaching hospital specializing in kidney and urinary disease, kidney transplantation, chest and lung disease, musculoskeletal disease, maternal and newborn care, and medical research through the Father Sean O'Sullivan Research Centre.

St. Joseph's Community Health Centre is a fully accredited teaching facility with a free-standing urgent care centre. It specializes in geriatric day programs, diabetes care and education, mental health services, and consumer health information.

St. Peter's Hospital is the primary geriatric chronic care centre for the Hamilton-Wentworth Region. It is a fully accredited 300-bed hospital, affiliated with McMaster University and Mohawk College. St. Peter's is dedicated to providing the highest quality patient-focused care in chronic, rehabilitation, and community specialized programs through research and education.

RESEARCH CENTRES AND INSTITUTES

- Centre for Health Economics and Policy Analysis
- Centre for International Health
- Educational Centre for Aging and Health
- Institute of Environment and Health
- Institute for Molecular Biology & Biotechnology
- R. Samuel McLaughlin Centre for Gerontological Health Research
- Father Sean O'Sullivan Research Centre (St. Joseph's Hospital)
- Centre for the Evaluation of Medicines

Hamilton is recognized as the Canadian leader in the environmental sector. The Region's employment in this sector exceeds 4,000, demonstrating a growth rate of 62.5% over the last five years.

LARGEST ENVIRONMENTAL EMPLOYERS

- Philip Environmental Group
- Laidlaw Inc.
- Hotz Environmental Inc.
- Royal Recycling
- Consumers Glass
- Thermo Tech Technologies

ENVIRONMENTAL TECHNOLOGY ASSISTANCE ORGANIZATIONS

- OCETA (Ontario Centre for Environmental Technology Advancement)
- McMaster University
- Mohawk College of Applied Arts and Technology
- U.N. University for Environmental Health and Water Research
- The Canada Centre for Inland Waters
- Wastewater Technology Centre
- GHTEC (Greater Hamilton Technology Enterprise Centre)

FOOD AND BEVERAGE

Over 100 Food and Beverage manufacturers are located in Greater Hamilton. The Office of Economic Development is aware of the special Food and Beverage sector and the needs of local firms in this industry. The office provides assistance to businesses, enabling them to meet and overcome challenges.

Economic Development Services for the Food and Beverage Sector include:

- Sourcing new markets, domestically and internationally
- Export development
- Sourcing suppliers
- Identifying joint venture partners
- Land and facility acquisitions
- Expansion of existing firms

MAJOR FOOD PROCESSORS AND BEVERAGE MANUFACTURERS

Andres Wines
Agro Foods
Canamera Inc.
E.D. Smith & Sons
G.S. Dunn & Co. Ltd.
Lakeport Brewery
Oak Run Farm Bakery
Paron Cheese
Royal Oak Dairies
Salerno Dairy
Star Brand Packers
Stoney Creek Dairy
The Meat Factory
Trebora Allan Inc.
Venetian Meats

PRODUCT/SERVICE

Wines and liqueurs
Mushrooms
Processed soy bean products
Sauces
Mustard millers
Specialty beers
Commercial baked goods
Cheese
Milk and dairy products
Cheese and processed meats
Beef
Ice cream
Meat products
Confectionery products
Processed deli meats

TOURISM AND ATTRACTIONS

Ideally suited for family or individual entertainment, Greater Hamilton attractions spoil you with choice.

RENOWNED ATTRACTIONS

- **African Lion Safari:** exotic animals and birds on large drive-through game reserves (www.lionsafari.com)
- **Art Gallery of Hamilton:** houses one of Canada's finest collections of Canadian historical and contemporary art
- **The Bruce Trail:** part of a unique 700 km trail along the Niagara escarpment with scenic gorges and hidden waterfalls
- **Canadian Football Hall of Fame and Museum:** for the sports buff, a celebration of 100 years of Canadian football
- **Canadian Warplane Heritage Museum:** a \$12 million building housing vintage World War II Aircraft (www.warplane.com)
- **Dundurn Castle:** celebrated home of Sir Allan MacNab, Prime Minister of the United Province of Canada (1854-56) and site of the Military Museum
- **Fieldcote Memorial Park and Museum:** Its mandate is to maintain, encourage, and stimulate an active interest in the culture and heritage of local communities
- **Hamilton Museum of Steam and Technology:** a designated Canadian historical sight and a marvel of Victorian engineering
- **Hamilton Region Conservation Areas:** 7,000 acres of beautiful parkland for fishing, camping, hiking, winter sports, horseback riding, etc. (www.hamrca.on.ca)
- **Royal Botanical Gardens:** over 2,500 acres of world renowned beautiful gardens, famous plant collections, and trails (www.rbg.ca)
- **Stoney Creek Battlefield Park:** features a re-enactment of the 1813 Battle of Stoney Creek between the British and the Americans; 34 acres of park, an herb garden, and nature trails
- **Whitehern:** the elegant 19th century home of T.B. McQuesten with authentic early Canadian furnishings
- **Wild Waterworks:** Canada's first outdoor wave action pool and complex

PROFESSIONAL SPORTS TEAMS

- Hamilton Tiger Cats (CFL) (www.tigercats.on.ca)
- Hamilton Bulldogs Hockey Club (www.hamiltonbulldogs.com)
- Ontario Raiders Lacrosse
- Hamilton Firewheels Roller Hockey

Since Hamilton is less than an hour's drive from both Toronto and Niagara Falls, you can also visit: Paramount Canada's Wonderland, the Metro Toronto Zoo, Ontario Place, the CN Tower, the C.N.E. (Canadian National Exhibition), Marineland and Game Farm, the Stratford Festival, and the Shaw Festival (Niagara-on-the-Lake).

If you require further details, assistance in hosting an event in Greater Hamilton, or would simply like to take advantage of the wealth of year round attractions, please contact Greater Hamilton Tourism and Convention Services at (905) 546-4222 or 1-800-263-8590.

ACCOMMODATIONS

Region bustling with excitement, visitors are always welcomed and treated with warm hospitality, exceptional service, and unconditional support. Conventions and events, which generate over \$220 million annually for Greater Hamilton's local economy, attract over 73,000 delegates and over 400,000 day visitors each year.

ESTABLISHMENT	ROOMS/SUITES	LOCATION	TELEPHONE
DOWNTOWN			
Admiral Inn	58	Hamilton	(905) 529-2311
Budget Motor Inn	38	Hamilton	(905) 527-2708
Ramada Hotel Hamilton	211	Hamilton	(905) 528-3451 or 1-800-603-0602
Royal Connaught Howard Johnson Plaza-Hotel	206/8	Hamilton	(905) 546-8111 or 1-800-I-GO-HOJO (1-800-446-4656)
Sheraton Hamilton Hotel	299/14	Hamilton	(905) 529-5515 or 1-800-514-7101
Quality Inn	57	Hamilton	(905) 528-0611 or 1-800-228-5151
Visitors Inn	60	Hamilton	(905) 529-6979 or 1-800-387-4620
MOUNTAIN			
Days Inn	50	Hamilton	(905) 575-9666 or 1-800-325-2525
Super 8 Motel	50	Glanbrook	(905) 679-3355 or 1-800-800-8000
EAST			
Beach Motor Inn	24	Hamilton	(905) 547-8906
Cherry Beach Motel	18	Stoney Creek	(905) 662-1599
City Motor Hotel	98	Hamilton	(905) 549-1371
Comfort Inn by Journeys' End	60	Hamilton	(905) 560-4500
Holiday Inn Express	136	Hamilton	(905) 578-1212 or 1-800-465-4329
Pines Motel	18	Stoney Creek	(905) 561-5652
Stop 50	10	Stoney Creek	(905) 643-1151
WEST			
Artesian Wells Motel	14	Waterdown	(905) 689-6674
Clappisons' Corners Motor Inn	28	Flamborough	(905) 689-6615
Delta Motel	11	Dundas	(905) 628-2573
Escarpment View Motor Inn	10	Flamborough	(905) 689-6121
Maple Farms Motel	23	Ancaster	(905) 648-4466
McMaster University	1,600	Hamilton	(905) 525-9140 ext. 24781
Motel California	8	Ancaster	(905) 648-1821
Mountain View Motel	27	Hamilton	(905) 528-7521
Sundown Motel	10	Jerseyville	(905) 648-6172
Waterdown Motel	12	Waterdown	(905) 689-5278

For additional information on Greater Hamilton accommodations, please contact Greater Hamilton Tourism and Convention Services at (905) 546-4222 or 1-800 263-8590.

DOWNTOWN

HAMILTON ENTERTAINMENT AND CONVENTION FACILITIES

Since the incorporation of the City of Hamilton in 1846, the downtown has been and will always be the focal point and centre of activity within the Greater Hamilton area. The central core is the thriving centre of commerce, recreation and entertainment, the result of over 150 years of community planning and accomplishment.

COPPS COLISEUM

Copps Coliseum, home of the Hamilton Bulldogs, is one of the most modern sports and entertainment/trade complexes. Located in downtown Hamilton, Copps is attached to two shopping complexes and the Sheraton Hamilton Hotel. Copps is in the heart of a market with more than 6 million consumers within an hour's drive.

BOX OFFICE

Computerized ticketing, 10 windows

CONCESSIONS

13 permanent stations, 12 on main concourse and one in Exhibition Hall

Portable locations also available

EXHIBITION SPACE

Exhibition Hall: 5,667 sq.m (61,000 sq. ft.)

Arena surface: 2,415 sq.m (26,000 sq. ft.)

Main concourse: 2,787 sq.m (30,000 sq. ft.)

Total exhibition space: 10,869 sq.m (117,000 sq. ft.)

ICE SURFACE

NHL size 26 m (85') x 61 m (200') with capacity to expand to international size

SEATING CAPACITY

Approximately 17,500 for hockey

Approximately 19,000 for concerts and events

HAMILTON BULLDOGS HOCKEY TEAM

(905) 529-8500

HAMILTON CONVENTION CENTRE

The Hamilton Convention Centre is a sophisticated, multi-purpose exhibit and convention facility. It is luxuriously appointed with cedar, tile, and broadloom, providing elegance with affordability and flexibility.

ACCOMMODATION

Three major hotels offering over 700 rooms

Within a 5 mile radius, an additional 200 rooms are available

FOOD SERVICE

Chefs on staff to prepare dishes of every level of sophistication

MEETING AND EXHIBIT FACILITIES

Meeting rooms: 19

Total exhibition space: 12,195 sq.m (40,000 sq. ft.)

Largest room capacity: 2,000 guests

MEETING AND PRESENTATION EQUIPMENT

Full audio visual services available

Four indoor loading docks and 22,000 lb. freight elevator

Permanent large registration desk with power, phone, and storage

HAMILTON PLACE THEATRE

The 2,100 seat Great Hall in Hamilton Place is considered one of the most acoustically refined theatres in North America. Its flexible stage and striking beauty attract a wide variety of productions, including top rated Broadway musicals, symphony concerts, opera (including the new Hamilton Opera), rock, solo performers, and live television. Located next to the Hamilton Convention Centre, Copps Coliseum, hotels and shopping, Hamilton Place is right in the heart of downtown Hamilton.

MEETING AND PRESENTATION EQUIPMENT

Full audio visual services available

Four indoor loading docks and 22,000 lb. freight elevator

NEW HAMILTON ORCHESTRA

(905) 526-6690

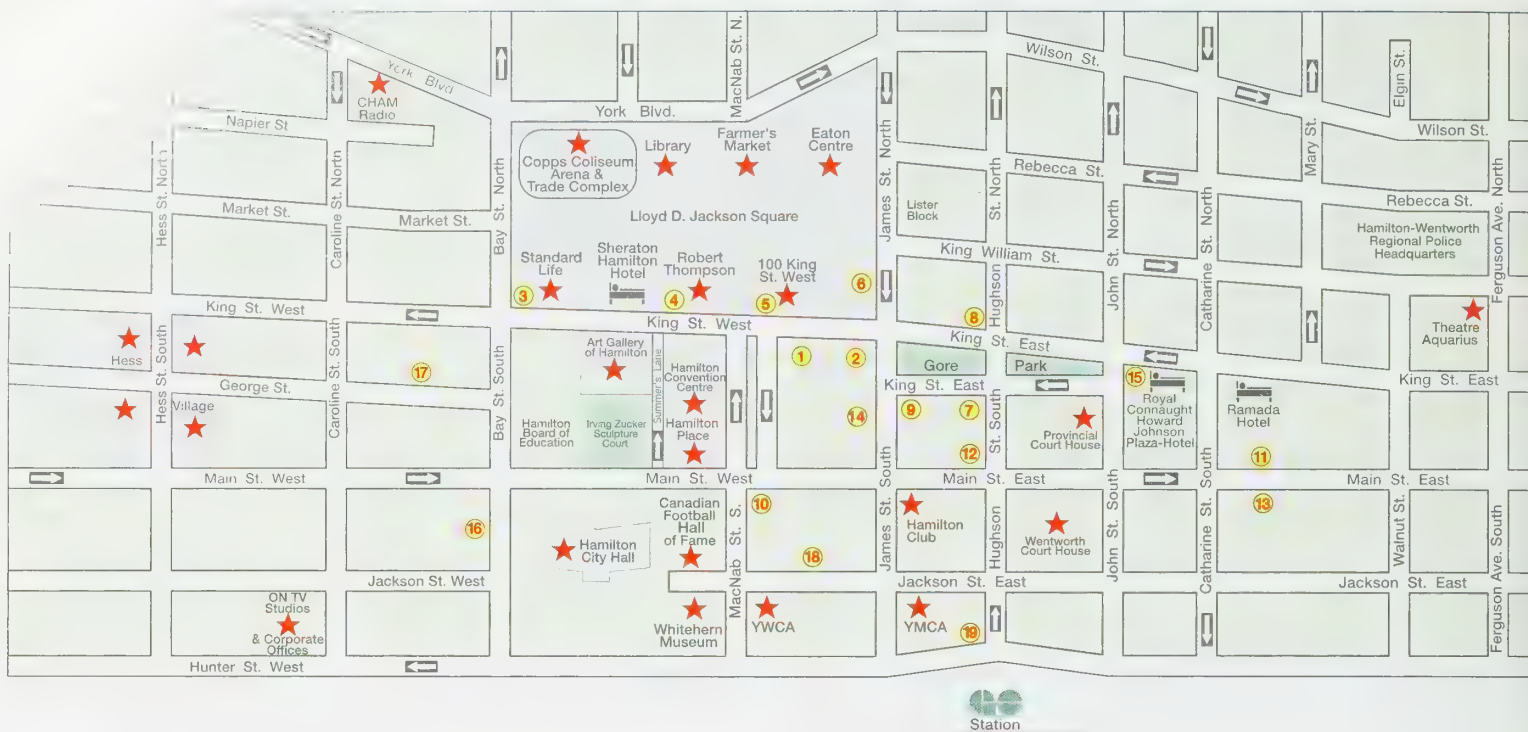
OPERA HAMILTON

(905) 527-7627

For information on convention and event facilities or convention services and support, please contact:

Greater Hamilton Tourism and Convention Services
One James Street South, 3rd Floor
Hamilton, Ontario
L8P 4R5
Tel: (905) 546-4222 or 1-800-263-8590
Fax: (905) 546-4107

HAMILTON OFFICE BUILDINGS AND RE-DEVELOPMENT OPPORTUNITIES (BUSINESS ZONE BEARING RELAXED DEVELOPMENT CHARGES AND INCENTIVES)



DOWNTOWN ATTRACTIONS, SHOPPING DISTRICTS, AND ENTERTAINMENT

Art Gallery Of Hamilton	Tel: (905) 527-6610
Canadian Football Hall of Fame	Tel: (905) 528-7566
Whitehern Historical House	Tel: (905) 546-2018
duMaurier Theatre/Theatre Aquarius	Tel: (905) 522-7529
Hess Village	
Farmers Market	Tel: (905) 546-2096
Jackson Square Retail Complex	Tel: (905) 522-3501
Eaton Centre Retail Complex	Tel: (905) 522-7808
International Village	Tel: (905) 522-1778
Downtown Promenade	Tel: (905) 523-1646
Hamilton Tiger Cats Football Team	Tel: (905) 527-1505 or 1-800-714-ROAR

PROFESSIONAL OFFICE BUILDINGS

Building	Total sq. ft.	Floor Plate	Age	Class	Fibre Available
Standard Life Centre	409,500	38,000	12	A	yes
Stelco Tower	337,000	15,100	25	B	yes
Commerce Place	181,661	11,478	5	A	yes
Commerce Place 1	181,123	11,541	8	A	yes
25 Main St. West	135,145	6,400	23	B	yes
Robert Thompson Building	117,000	19,487	18	A	yes
Norwich Union Life	88,100	8,815	16	B	yes

For further information on downtown development and investment opportunities please contact:

Office of Economic Development, 1 James Street South, 3rd Floor, Hamilton, Ontario, L8P 4R5

1-800-263-8590, or (905) 546-4222, or fax (905) 546-4107, or visit our web site at: www.hamilton-went.on.ca

Legend	
	PROFESSIONAL OFFICE BUILDINGS
1	Commerce Place, Phase 2
2	Commerce Place, Phase 1
3	Standard Life Centre
4	Robert Thompson Building
5	100 King Street West
6	One James Street North
7	Norwich Union Life
8	The Right House (Park Place)
9	One James Street South
10	25 Main Street West
11	Effort Square
12	Union Gas Building
13	Century 21
14	Royal Bank of Canada
15	Royal Connaught Corporate Centre
16	Bell Canada Centre
17	Atrium Village
18	20 Jackson Street West
19	Cooper Building
	Hotel
	One Way Street
	Other Points of Interest

EDUCATION

Greater Hamilton's educational system is one of the finest in Canada, with leaders such as McMaster University and Mohawk College of Applied Arts providing a well educated and skilled work force to local industry. As well, several other public and private institutions offer a wide range of education and training programs.

MCMASTER UNIVERSITY

McMaster continues to earn its reputation as Canada's most innovative university. Beginning in September of 1998, McMaster will be one of the first Canadian universities to offer an undergraduate degree in the rapidly growing field of software engineering. The University has also introduced two new theme schools: Science, Technology and Public Policy, and Globalization, Social Change and the Human Experience. These interdisciplinary models of teaching are unique to McMaster. The theme schools are a key part of the University's newly defined strategic areas.

McMaster University's commitment to research has earned it the highest ratio of research funding to operating budgets of any Canadian University and is, therefore, a leading contributor to economic growth in the Region of Hamilton-Wentworth. Through this commitment, the University's six Faculties have spawned dozens of local companies and improved the profitability of hundreds more through the provision of consulting services, contractual research, and a steady supply of highly-educated graduates to the work force. Annual enrollment at the University reaches 13,811 for full-time and 3,202 for part-time students, with most of the 1,000 member faculty holding doctoral degrees in their areas of specialization.

CAMPUS SIZE

119 hectares (296 acres)

Co-educational residences are available for approximately 2,782 students

ENROLLMENT (1997-1998)

Undergraduate Programs: 11,861 full-time, 2,444 part-time

Graduate Programs: 1,453 full-time, 657 part-time

FACULTY AND STAFF (1997-1998)

Ranked Faculty: 895 (plus 32 part-time)

Other Faculty: 198 (plus 6 part-time)

Regular Staff: 1,544 (plus 270 part-time)

Physical Plant: 226 (plus 10 part-time)

Food Services: 59 (plus 59 part-time)

Senior Administration: 8

MAJOR FACULTIES

Business

Engineering

Health Sciences

Humanities

Sciences

Social Sciences

Alumni: 84,000 in more than 60 countries

Whether developing high-tech processes for steel making, improving software applications in the telecommunications field, or working with international pharmaceutical firms on new treatments for cancer, McMaster University provides valuable resources to local business and industry. McMaster is working to guarantee Hamilton's place in the forefront of scientific, environmental and economic action, locally and globally.

MCMASTER UNIVERSITY

1280 Main Street West

Hamilton Ontario, Canada, L8S 4L8

Office of Public Relations

Tel: (905) 525-9140 ext. 22959

Fax: (905) 521-1504

www.mcmaster.ca

LABOUR FORCE FACTS*

Level of Education

Grades 9 to 13	145,190
With secondary school graduation certificate	52,900
Trades certificate or diploma	14,655
Other non-university education only	94,340
With certificate or diploma	68,885
University	72,295
With certificate or diploma	14,400
With bachelor's degree or higher	42,770

* Source Census Canada 1996

MOHAWK COLLEGE OF APPLIED ARTS AND TECHNOLOGY

In response to the ever-growing opportunities in new technologies, Mohawk College has established many partnerships with business and industry. This offers maximum opportunity to students and helps secure the job market of the future. The College offers a wide variety of full- and part-time programs at approximately twelve campuses in the surrounding area, with close to 60,000 registrations primarily in the continuing education section of Mohawk's programs and courses.

Mohawk is a pioneer in the field of co-operative education, and today it has the largest selection of such programs in the country. The College is extremely active internationally with strategic alliances in the U.S., Asia, the Middle East, and elsewhere.

"Access the Future" was the theme for Mohawk College's Ontario Student Opportunity Trust Fund campaign which ran for three months in the winter of 1997. The communities of Hamilton-Wentworth and Brant responded by contributing over \$2.93 million dollars to the campaign which, when matched by the Provincial Government, will mean an endowment fund of almost \$6 million. This fund will go to students who, due to financial constraints, would not have been able to attend Mohawk College.

Mohawk College is on the cusp of change that will enable it to successfully meet its challenges and create enhanced opportunities to benefit students, employers, staff, and partners.

HISTORY

Mohawk College was founded in 1966 following provincial legislation that created the community college system.

AREAS SERVED

Hamilton-Wentworth Region, Brantford, Brant County and the Haldimand section of Haldimand Norfolk is the traditional catchment area. Students also come from across Ontario and internationally.

ENROLLMENT

Full-time enrollment: 12,244

Part-time enrollment: 54,877

FULL-TIME STAFF

Academic: 413

Administrative: 84

Support Staff: 260

FACULTIES

Applied Arts and ACCES

Business

Continuing Education

Engineering Technology

Health Sciences and Human Services

Awards: Over 450 scholarships, awards, and bursaries with a value of over \$140,000

Financial Aid: Ontario Student Assistance Program (OSAP) over \$17 million

Alumni: 40,000

MOHAWK COLLEGE

Fennell Avenue and West 5th, P.O. Box 2034

Hamilton, Ontario, Canada L8N 3T2

(905) 575-1212 Fax: (905) 575-2378

www.mohawkc.on.ca

PRIMARY AND SECONDARY SCHOOLS

The Hamilton Board of Education, the Hamilton-Wentworth Roman Catholic Separate School Board, and the Wentworth County Board of Education provide elementary and secondary school training. The Hamilton Board of Education also provides vocational training to area residents and fully integrated training for international students. In order to meet the needs of the ever-changing business community, the Hamilton Board runs a Call Centre Training Program in cooperation with all levels of government and area call centres.

HAMILTON BOARD OF EDUCATION

100 Main Street West
Hamilton, Ontario, Canada L8P 1H6
Tel: (905) 527-5092

WENTWORTH COUNTY BOARD OF EDUCATION

357 Wilson Street East
Ancaster, Ontario, Canada L8L 1S6
Tel: (905) 523-8621

HAMILTON-WENTWORTH ROMAN CATHOLIC SEPARATE SCHOOL BOARD

90 Mulberry Street
Hamilton, Ontario, Canada L8R 2C8
Tel: (905) 525-2930

CALL CENTRE TRAINING PROGRAM

Operated through Greater Hamilton's Public Board of Education, the Call Centre Training Program provides well trained, knowledgeable customer service representatives for the telecommunications sector. The program is so successful that 100% of graduates are finding permanent positions within two months of graduation.

CALL CENTRE TRAINING PROGRAM

Tel: (905) 549-1154
Fax: (905) 549-9121

PRIVATE SCHOOLS

The largest privately funded schools within the Hamilton-Wentworth Region are Columbia International College, Hillfield-Strathallan College, and Redeemer College. Columbia International provides educational training and accommodation for up to 450 students from other countries preparing to attend Canadian and American universities and colleges. Hillfield-Strathallan provides high quality education from kindergarten through high school. Redeemer College is a Christian university-level liberal arts school. Other private institutions provide business, art, and language training.

COLUMBIA INTERNATIONAL COLLEGE

1033 Main Street West
Hamilton, Ontario, Canada L8S 1B7
Tel: (905) 572-7883 Fax: (905) 572-9332

HILLFIELD-STRATHALLAN COLLEGE

299 Fennel Avenue West
Hamilton, Ontario, Canada L9C 1G3
Tel: (905) 389-1367 Fax: (905) 389-6366

REDEEMER COLLEGE

777 Hwy. #53 East
Ancaster, Ontario, Canada L8K 1J4
Tel: (905) 648-2131 Fax: (905) 648-2134

NEWSPAPERS

DAILY

The Hamilton Spectator

Tel: (905) 526-3333

WEEKLY

Ancaster News Journal

Tel: (905) 648-4164

Brabant Newspapers

Tel: (905) 523-5800

Dundas Star Journal

Tel: (905) 628-6313

Flamborough Review

Tel: (905) 689-4841

Hamilton Mountain News

Tel: (905) 385-7676

Stoney Creek News

Tel: (905) 561-1090

Hamilton Examiner

Tel: (905) 577-6397

TELEVISION

ONTV

Tel: (905) 522-1101

TV Hamilton Cable 14

Tel: (905) 523-1414

RADIO

LOCAL AM

820 CHAM

Tel: (905) 526-8200

900 CHML

Tel: (905) 521-9900

1150 OLDIES

Tel: (905) 574-1150

LOCAL FM

FM 91.7 CHMR (Mohawk)

Tel: (905) 575-2175

FM 93.3 CFMU (McMaster)

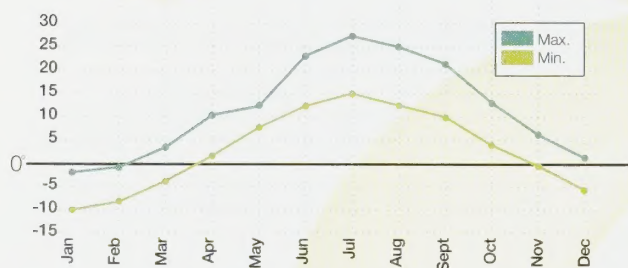
Tel: (905) 528-9888

FM 95.3 CHML

Tel: (905) 521-9900

FM 102.9 K-LITE

Tel: (905) 574-1150



DAILY AVERAGE TEMPERATURE IN CELSIUS

Month	Min	Max
January	-10	-2.6
February	-9.8	-1.6
March	-4.6	3.7
April	1.2	10.5
May	7	11.3
June	12.2	23.5
July	15.1	26.4
August	12.2	25.3
September	10.5	20.7
October	4.7	13.9
November	-0.2	7.2
December	-6.7	0.5

CLIMATE

Reaching average highs of 26.4 degrees C (79.52 degrees F) in the summer months, and experiencing seasonal averages as low as -10 degrees C (14 degrees F) in the winter months, the Hamilton-Wentworth Region experiences a wide temperature range. As a result, the climate for the area between Greater Hamilton and Niagara (known as the Golden Horseshoe) is ideal for growing crops, especially fruit. Boasting four full seasons, Greater Hamilton is an ideal destination to visit.

June through August, the Region enjoys warm days with an average temperature of 25.2 degrees C (80 degrees F). Although the nights can be cool, the temperature rarely dips below 13.8 degrees C (58 degrees F).

Mid-September to mid-November can range between a mild Indian summer to a cool autumn. The daytime average temperature is 14.5 degrees C (60 degrees F) and 5.2 degrees C (42 degrees F) at night. The coldest months of the year are January to mid-March, with temperatures at a cool 4.2 degrees C (38 degrees F) to an average low of -4.6 degrees C (25 degrees F).

Springtime is just around the corner in March, coming with an awakening of plant life and a rise in temperature. The temperature averages in April and May are 14.7 degrees C (62 degrees F) for a daytime high and 4 degrees C (36 degrees F) for night.

STATS

Annual rainfall	743.3 mm
Annual snowfall	152.4 cm
Days with maximum temperature > 0	303 days
Measurable rainfall	107 days
Measurable snowfall	49 days
Work days lost to weather 1991-1995	0 days

VISION 2020: THE SUSTAINABLE REGION

VISION 2020 describes our community in the year 2020, if the decisions affecting our community begin to follow the principles of sustainable development. It describes a community that includes: a system of connected and protected natural areas; swimming where it is currently banned; a new transportation system; a human scale, pedestrian-friendly urban core; a diversified and environmentally-friendly economy; community participation in decision making; a strong local agricultural sector; and many other positive changes to the community.

VISION 2020 was prepared by the Chairman's Task Force on Sustainable Development after a 2 1/2 year consultation process involving over 1,000 fellow citizens. The Vision Statement is a presentation of our values and hopes for the future of Hamilton-Wentworth.

In the fall of 1997, Regional Council appointed the VISION 2020 Progress Team to help renew the strategies and actions needed to create a more sustainable community. The Progress Team's goal for the end of the process in November 1998 is to recommend a set of updated strategies and actions that will help bring Hamilton-Wentworth closer to VISION 2020 over the next five years.

LOCAL AGENDA 21 MODEL COMMUNITY PROGRAM

The Model Communities Program (MCP) wrapped up in the summer of 1997. Hamilton-Wentworth is now a participant in the Local Agenda (LA) 21 Charters Project. This project's main purpose is to partner Northern and Southern communities in the exchange of ideas and technical experience to help establish and build sustainable communities. Hamilton-Wentworth will be partnered with a community in Brazil to share our sustainable community experiences on an international basis, and at the same time learn from other communities.

Agenda 21 – developed by the United Nations at its Conference on Environment and Development (The Earth Summit) held in Rio de Janeiro in June, 1992 – is a global plan of action designed to confront the most pressing environmental, economic, social, and health issues facing our planet. In order to promote Agenda 21 amongst local authorities, the International Council for Local Environmental Initiatives (ICLEI) organized the Local Agenda 21 Model Community Program.

Under this program, the Region of Hamilton-Wentworth was selected as the only Canadian community and as one of only 21 communities around the world to lead the way in local efforts to implement Agenda 21. Hamilton-Wentworth has been given both a great challenge and prestigious distinction. While serving as a model, communities around the world will be looking to Hamilton-Wentworth for successful methods of creating a sustainable community.

This honour recognizes Hamilton-Wentworth's commitment to the future by achieving a balance between social and environmental needs as well as economic development. The Region will find this balance on the "Trail to VISION 2020."

Joining Hamilton-Wentworth as a model community are the communities of Quito, Ecuador; Santos, Brazil; Hat Yai, Thailand; Manus Province, Papua New Guinea; Hamilton, New Zealand; Johnstonsire, Australia; and Buga, Columbia. Other communities from countries such as India, England, South Africa, and Kenya will be selected in the next millennium.

COMMUNITY AWARDS AND DESIGNATIONS

- United Nations Commission on Human Settlements, Global Best Practices 100 List: "Signposts on the Trail to VISION 2020: Hamilton-Wentworth Sustainability," 1998
- Ontario Professional Planners Institute, Central Division, Excellence in Planning Awards: "Sustainable Community Indicators Project – Signposts on the Trail to VISION 2020," 1998
- "Excellence in Citizen Involvement" Award, 1997
- Finalist, *Globe and Mail's* "Top Ten Cities for Business," 1997
- Federation of Ontario Naturalists, Lee Symmes Award for "Excellence in Municipal Environmental Planning," 1996
- Local Agenda 21 Model Community (1993 to 1997)
- One of forty best practice communities selected from 400 submissions for profile at the United Nations Habitat II Conference in Turkey (June, 1996)
- One of 19 communities profiled by the United Nations Commission on Sustainable Development (April, 1995)
- Canadian Award for Environmental Achievement from Environment Canada (1994)
- Ontario's Waste Minimization Award (1994)



Economic Development
Regional Municipality of Hamilton-Wentworth

One James Street South, 3rd Floor
Hamilton, Ontario L8P 4R5
Tel: (905) 546-4222 1-800-263-8590
Fax: (905) 546-4107
www.hamilton-went.on.ca